

Crave Property Advisory

Real Estate Property Consultant

Our Aim.

Our aim is to help you buy the best property for your needs. We're here to save you time, make the best use of up to date information, and help you maximise every purchase.

Achieve your targets.

Draw upon our experience, skills and systems to achieve your targets. Our support is divided into four main areas, so choose what works for you.

Our Process.



Strategy

It's important to begin with a plan. If you already have one, that's great. If not, let's work together to identify your needs, goals, skills, and risk limits to develop some targeted activities. We can work with your accountant, financial planner or mortgage broker to ensure a coordinated effort if this suits your situation. Our initial meeting will cover the following points, as well as a range of others depending on your individual requirements.

- Review goals
- Property locations and styles
- Financial targets
- Level of involvement
- Risk profile

- Portfolio performance



Acquisition

Ready to start looking? Choose from a range of services including:

- End to end search
- Investor support search
- Shortlist analysis and acquisition (up to five properties)
- Property specific analysis and acquisition (one property only)
- Auction preparation and representation

Depending on your needs, we can also tailor services around your specific requirements.



Add Value

You can take advantage of opportunities to add value to your property at any stage. Whether you already have the property or are in the process of purchasing, we can assist in planning a range of value-adding scenarios.

When you have selected the most appropriate strategy, we can provide advice to help you action your plan or manage the entire project for you. This includes but is not limited to the following activities.

- Renovation
- Granny flats
- Interior design
- Staging
- Sub-divide
- Develop



Manage

You have a plan and property, so what's next? Depending on your goals and a range of other variables, we can provide advice on how to manage your portfolio or help you plan to add another property to the mix. This includes, but is not limited to the following services.

- Property management
- Insurance
- Market watch
- Administration
- Sell

What our clients say

- *“Lisa is an Australian resident returning home after working overseas. “Returning to Sydney after living in the US for more than 20 years, I was concerned about what I might be able to purchase, given the hectic pace of the market. I wanted something special, and Crave worked relentlessly to help me find the right property. They advised me on properties I thought were interesting by showing me their flaws and limits, and recommended properties that were closer to my ideal. In the end, I purchased what I think what absolutely perfect for me. Crave found the property, highly recommended it, and saw that every detail of the purchase and the property were as I had hoped. I can’t recommend them in higher terms. What a fantastic service. I am as happy as I can be with my new home!”*

Lisa - home purchase from overseas base

- *Frank and Joe are both experienced developers, completing over 30 projects between them in the past few years. “We started working with Crave to expand out a development block we had been considering for some time. Crave coordinated the negotiations for the purchase of a range of properties that – when combined – will result in nearly 3 acres of townhouse / R3 zoned land. They also managed the negotiations for a stormwater easement which needed to run through a range of our neighbours’ properties to allow us to submit the DA to Council. This was a tricky and detailed process which Crave handled with patience and skill. “*

Frank and Joe - development blocks