# Web123

# Web Design & Development

## We've always believed small business is where it's at.

The hardest working, margin-crunching, back-breaking effort you put in every day just to make a buck is pretty phenomenal.

You deserve a break.

Hi, my name is Bianca Board. I've been designing websites for small business for 15 years

now but the first eight years was a nightmare!

### WHAT WE BELIEVE

We believe web design is less about looks and more about strategy. That's why we adopt a results focussed, strategy-first approach to every project we take on.

Let's face it... You want a website to get you more targeted traffic... you want to convert those visitors into paying customers... and you want to know how to nurture more clients into higher profits.

So it makes sense that our approach to website design, which has worked for thousands of other small business owners just like you, incorporates all these three elements:

- 1. Traffic (to attract customers).
- 2. Conversions (to convert visitors into leads).
- 3. Nurturing (to massage those leads into customers).

Team all that with a strong passion for education, 'No Jargon Policy' and unlimited support and it's no wonder we have a growing tribe of 1,500 very happy clients. In fact, our 99.6% client retention rate says it all... once you join us, you'll never want to leave.

### What you need.

The traditional 'website' as we know it is dead.

You need a lead generating marketing machine that works day and night to deliver your business new sales on tap.

We help our clients keep up with the accelerated, ever-changing landscape of online marketing with a smart and affordable online strategy that delivers real results.

We're about rewriting the rules of business with **strategic website design, affordable marketing services** and **unrivalled business support** that propels small business into the big league.

If you use Web123 you will be relieved because at the end of a painless process you will have an excellent web strategy that has been well executed and you will have all the support in place to ensure it sustainably delivers what your business needs.

Katie WhiffenGreat Sydney Dog walks