

Trusted Finance Solutions

How we are remunerated

In the vast majority of cases, we do not charge you for the credit or structure advice or research for finding you a great deal on your finance, as we are paid by the bank on the settlement of the loan. Hence, our service is a free one in most situations so tap into our knowledge and industry contacts to find the deal that's right for you, at no cost. It's very rare that you can see a professional with years of experience and industry knowledge, who will provide quality advice and not charge you, so what are you waiting for?

Most banks and lending institutions offer their lowest margin products through finance brokers because their cost of acquisition and management of the loan is lower.

Rather than the bank providing more mobile lenders and branches at cost to them, many banks work with brokers which keeps the banks margins lower. As a result, the bank will pay a referral fee to the finance broker for submitting the finance to them.

The brokerage/remuneration that the lending institution pays TFS for preparing, referring, submitting, tracking and settling the finance is fully disclosed to you from the outset in a formal contract. We outline all arrangements and are happy to do so. The brokerage/referral fee that TFS receives from the bank/lending institution, does not cost you anything and does not result in you paying higher rates of interest. In fact, it is quite the opposite as in many cases, due to our "buying power", we are able to provide you with lower interest rates than what you can obtain by going direct to the bank.

While remuneration levels vary slightly between lenders, any recommendations made by Trusted Finance Solutions are based on your needs and the most suitable product and lender. We want to build lasting relationships with our clients and are focused on your best interests.